

kod szkolenia: SAP/S4SD1 / Std

SAP S/4HANA Sales – Functions and Innovations



- This course is intended for participants familiar with Sales in SAP ERP 6.0 who need to be introduced to the features and functionality provided by SAP S/4HANA in this area. Analytical features for Sales in SAP S/4HANA are also discussed.



Odbiorcy szkolenia

- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Program / Project Manager
- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Program / Project Manager



Korzyści

- This course will prepare you to:
 - Understand, explain and work with SAP S/4HANA Sales
 - Describe the changes in billing functionality compared to SAP ERP
 - Execute order-to-cash processes in SAP S/4HANA using the SAP Fiori launchpad
 - Work with the analytical features in SAP S/4HANA Sales



Program szkolenia

- Identifying Innovations in SAP S/4HANA Sales
 - Introducing SAP S/4HANA and SAP S/4HANA Sales
 - Identifying Innovations in SAP S/4HANA Sales
- Working with Business Roles and Catalogs for SAP S/4HANA Sales
 - Introducing SAP Fiori
 - Working with Business Roles, Catalogs, and SAP Fiori Apps for SAP S/4HANA Sales
 - Understanding the Structure Behind the SAP Fiori Launchpad
- Using the Simplification Item Catalog for SAP S/4HANA
 - Using the Simplification Item Catalog
 - Identifying Data Model Simplifications in SAP S/4HANA
 - Working with Business Partners
- Working with Sales Order and Contract Management in SAP S/4HANA
 - Using Advanced Available-To-Promise (aATP) in SAP S/4HANA
 - Executing a Standard Sales from Stock Process
 - Working with SAP Credit Management
 - Working with Settlement Management
 - Managing Customer Returns
 - Using Workflow Functionality in SAP S/4HANA Sales
 - Executing the Advanced Intercompany Sales and Stock Transfer Process
- Working with Billing Functionality in SAP S/4HANA
 - Using Billing Functionality in SAP S/4HANA
 - Describing the Integration of the SAP Digital Payments Add-On with SAP S/4HANA Sales
 - Identifying OData APIs for Billing Documents
 - Working with Preliminary Billing Documents
- Using the Analytical Features in SAP S/4HANA Sales
 - Getting an Overview of the Analytical Features of SAP S/4HANA Sales
 - Using SAP Smart Business for Sales Order Fulfillment
 - Tracking Sales Orders
 - Executing Sales Planning and Controlling
- Introducing Sales Examples for an Intelligent Enterprise
 - Using SAP S/4HANA to Support the Intelligent Enterprise
 - Getting Familiar with the Business Technology Platform and its Intelligent Technologies
 - Identifying Opportunities for SAP Business AI and Joule
- Getting more information
 - Learning More



Oczekiwane przygotowanie uczestnika

Essential

- Knowledge about sales (and billing) functionality in SAP ERP



Szkolenie obejmuje



Język

Szkolenie w języku polskim lub angielskim. Język szkolenia jest uzależniony od konkretnego terminu. W celu uzyskania szczegółowych informacji, ustalenia terminu, bądź informacji o wersji językowej prośba o kontakt z opiekunem handlowym.

- Materiały: angielski

Czas trwania

2 dni / 14 godzin

Opis egzaminu