

# SAP IBP for Demand

- In this advanced configuration course, you will gain a solid understanding of the SAP IBP for Demand business processes including Demand sensing with Machine Learning algorithm and their associated configuration. Instructor-led training is supplemented with hands-on exercises. Do not attempt this course until you have first completed the mandatory prerequisite IBP100 – SAP IBP for Supply Chain Overview, to ensure you have attained the foundational knowledge to maximize your learning goals.



## Odbiorcy szkolenia

- Application Consultants
- Business Process Architects
- Business Process Owner / Team Lead / Power Users
- Solution Architects



## Korzyści

- This course will prepare you to:
  - Outline model components of SAP IBP for demand
  - Perform Data Preparation
  - Execute a mid- / long-range forecast
  - Configure Demand Planning functions
  - Work with forecast accuracy
  - Execute Demand Sensing processes



## Program szkolenia

- Introduction to SAP IBP for demand
  - Explaining Demand Planning
  - Describing Model Components – Master Data Types and Key Figures
- Data Preparation
  - Cleaning Data Manually
  - Cleaning Data Automatically
- Forecasting
  - Using Forecast Profiles
  - Determining the Best Forecast Model
  - Assigning Forecast Models
  - Using Multiple Linear Regression
  - Using Composite Forecasting
  - Incorporating Market Input
  - Measuring Performance Using Alerts
- Lifecycle Planning
  - Planning product lifecycles
  - Using Phase-in and Phase-out Profiles
  - Manual Forecasting
  - Realigning Data
- Promotion Planning
  - Planning Promotions
  - Creating Promotions
  - Managing Past Promotions
- Demand Plan Release
  - Using Financial Key Figures and Pricing
  - Releasing a Demand Plan
  - Measuring Forecast Performance
  - Using Analytics and Dashboards
  - Using Snapshots
- Forecast Accuracy
  - Using ABC and XYZ Segmentation
  - Using Time Series Analysis
  - Setting up Alerts for Forecast Accuracy
  - Performing Analysis in the SAP Fiori Web UI and the Excel UI
  - Tailoring Your Forecasts
- Demand Sensing
  - Introducing Demand Sensing
  - Describing the Model Component Demand Sensing

- Setting up Demand Sensing with Gradient Boosting (2.0) Algorithm
- Managing Demand Sensing
- Tailoring the Demand Sensing Algorithm
- Approving the Demand Sensing Results



## Oczekiwane przygotowanie uczestnika

### Essential

- [IBP100](#) – SAP IBP for Supply Chain, Overview

### Recommended

- [IBP300](#) – SAP IBP Advanced Configuration



## Czas trwania

2 dni / 14 godzin

## Język

Szkolenie w języku polskim lub angielskim. Język szkolenia jest uzależniony od konkretnego terminu. W celu uzyskania szczegółowych informacji, ustalenia terminu, bądź informacji o wersji językowej prosba o kontakt z opiekunem handlowym.

- Materiały: angielski