

kod szkolenia: SAP/S4605 / ENG

Sales Processing in SAP S/4HANA Sales

This course is ideal for persons requiring detailed knowledge about customizing of sales processes and basic functions.



Odbiorcy szkolenia

- Application Consultant
- Business Process Architect
- Business Analyst
- Business Process Owner / Team Lead / Power User
- Developer
- Development Consultant
- Enterprise Architect
- Help Desk/CoE Support
- Solution Architect



Korzyści

- This course will prepare you to:
 - Gain a detailed knowledge of using the functions in sales.
 - Know the different sales processes and its settings.
 - Make the relevant customizing settings for sales documents



Program szkolenia

- Introduction to the Sales Process in SAP S/4HANA Sales

- Setting up the Enterprise Structures in Sales
- Sales Order Processing – Special Features & Source of Data
- Customizing of Sales Documents – Setting up of a Sales Document Type, Item Categories and Schedule Line Categories.
- Data Flow – Setting up the Copying Control in Sales
- Special Business Processes
- Incomplete Documents – Handling and Setting Up
- Partner Functions in Sales
- Outline Agreements – Scheduling Agreement & Contracts
- Material Determination
- Material Listing and Exclusion
- Free Goods
- Sales Workshop – Setting up entire Sales Scenarios



Oczekiwane przygotowanie uczestnika

Essential

- [S4600](#)

Recommended

- None



Szkolenie obejmuje

.



Język

- Materiały: angielski
- Szkolenie: angielski

Czas trwania

5 dni / 38 godzin

Opis egzaminu