

# Configuring Cross-Application Processes in SAP S/4HANA Sales and Procurement

In this course, participants will become familiar with the features and functionality provided for selected cross-application business processes in SAP S/4HANA Sales and Procurement. Participants will also learn about the associated customizing settings for the selected cross-application business processes.



## Odbiorcy szkolenia

- Application Consultant
- Super / Key / Power User
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Enterprise Architect
- Solution Architect



## Korzyści

- This course will prepare you to:
  - Understand and configure third-party order processing in SAP S/4HANA Sales and Procurement
  - Understand and configure an intercompany sales process in SAP S/4HANA Sales and Procurement
  - Understand and configure an intra-company code stock transfer process in SAP S/4HANA Sales and Procurement
  - Understand and configure an intercompany stock transfer process in SAP S/4HANA Sales and

## Procurement

- Understand and configure subcontracting in SAP S/4HANA
- Understand the possibilities of returns processing in SAP S/4HANA



## Program szkolenia

- Executing third-party order processing
  - Identifying the process steps of third-party order processing
  - Configuring a sales order with a third-party item
  - Creating a third-party purchase order
  - Posting the goods receipt for a third-party purchase order
  - Posting an incoming supplier invoice
  - Billing the customer
- Executing an intercompany sales process
  - Identifying the process steps of an intercompany sales process
  - Configuring intercompany sales
  - Creating a sales order for intercompany sales
  - Creating an outbound delivery for an intercompany sales process
  - Billing the customer
  - Creating an intercompany billing document
  - Posting the incoming invoice for the selling company
  - Processing advanced intercompany sales in SAP S/4HANA
- Performing an intra-company code stock transfer
  - Identifying different options for executing a stock transfer
  - Setting up a stock transfer process for an intra-company stock transfer
  - Integrating a stock transfer into MRP
  - Creating an intra-company stock transport order
  - Creating the outbound delivery for the intra-company stock transport order
  - Configuring the outbound delivery
  - Identifying the goods movements for an intra-company stock transfer
- Performing an intercompany stock transfer
  - Using a stock transport order for an intercompany stock transfer
  - Identifying the process steps involving the issuing company
  - Identifying the process steps involving the receiving company
  - Processing advanced intercompany stock transfers in SAP S/4HANA
- Working with subcontracting
  - Procuring materials via subcontracting
  - Posting the goods movements for the components in a subcontracting process
  - Posting the goods receipt and the invoice receipt for a subcontract order

- Executing returns processing in SAP S/4HANA
  - Outlining customer returns in SAP S/4HANA
  - Performing a supplier returns in SAP S/4HANA
  - Using best practices for customer returns in SAP S/4HANA
- Identifying procure-to-pay and order-to-cash account postings
  - Identifying account postings for a procure-to-pay and an order-to- cash process



## Oczekiwane przygotowanie uczestnika

### Essential

- [S46000](#) Exploring SAP S/4HANA Sales Essentials
- S45000 Exploring the Basics of External Procurement in SAP S/4HANA

### Recommended

- [S46050](#) Configuring SAP S/4HANA Cloud Private Edition, Sales



## Czas trwania

3 dni / 30 godzin

## Język

Materiały: angielski

Szkolenie: angielski