

Pricing in SAP S/4HANA Sales



THE AIM OF THE COURSE

This course is suitable for:

- Application Consultant
- Business Process Owner / Team Lead / Power User

THE BENEFITS RESULTING FROM THE TRAINING COMPLETION

- This course will prepare you to:
 - Set up functions for pricing in SAP S/4HANA Sales
 - Make relevant customizing settings for pricing in SAP S/4HANA Sales

EXPECTED PREPARATION FROM STUDENTS

AGENDA SPOTKANIA

Classroom

- Condition technique in Pricing
 - Introducing Pricing
 - Introducing Condition Technique
- Pricing Configuration
 - Configuring Pricing
- Condition Records
 - Working with Pricing Reports
 - $\circ~$ Maintaining Condition Records
- Special Functions



- $\circ\,$ Applying Special Pricing Functions like exclusion or group condition
- Condition Types
 - Using Special Condition Types
 - Using Statistical Condition Types
 - Analyzing the Determination of Tax Condition Types
- Workshop: Troubleshooting Exercise
- Overview Pricing Agreements
- Introduction to Condition Contract Settlement Management in SAP S/4HANA Sales

Training name	SAP/S4620 / Std
Duration	3 days
Level	Intermediate
Authorization	SAP