

## Cross-Functional Topics in SAP S/4HANA Sales



**Poszerzaj swoją wiedzę**  
z naszymi pakietami szkoleń e-learningowych!

### THE AIM OF THE COURSE

This course is suitable for:

- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Program / Project Manager

### THE BENEFITS RESULTING FROM THE TRAINING COMPLETION

- This course will prepare you to:
  - Explore settings to map requirements in the area of SAP S/4HANA Sales that require knowledge of cross-application customizing functions
  - Understand and consider complex relationships in mapping organizational structures
  - Configure and adapt special functions such as copy control and text control
  - Configure output control (NAST-based and New Output Management)
  - Understand system modification options

### EXPECTED PREPARATION FROM STUDENTS

This course is ideal for persons requiring detailed cross-functional configuration knowledge to map business requirements to SAP S/4HANA Sales.

### AGENDA SPOTKANIA

Classroom

- Impact of Organizational Structures
  - Creating Organizational Elements

- Applying Shared Master Data and Cross-Division Sales
- Copy Control
  - Modifying Copy Control
- Text Control
  - Identifying Text Sources
  - Configuring Text Control
- Output
  - Adjusting Output Determination
  - Adjusting Output Types
  - New Output Management
- Enhancements and Modifications
  - Using Enhancement Technology
  - Adding New Fields
  - Adjusting Lists in Sales and Distribution
  - Setting Up Field Selection for Material Master Records
  - Defining Field References for Material Master Records
  - Performing System Modifications Using Classic Enhancement Technology
  - Performing System Modifications Using the Enhancement Framework

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<b>Training name</b>	SAP/S4650 / Std
<b>Duration</b>	3 days
<b>Level</b>	Intermediate
<b>Authorization</b>	SAP